



Meet the global demands of your industry and business
today and in the future



New distribution channels continue to grow, while existing channels expand with new approaches, such as global sourcing, cross-sell capabilities, third-party logistics, and radio frequency identification (RFID).

Distributors are also faced with more competition and higher customer service expectations. Distribution companies have to implement more advanced management solutions to cope with these changes. Microsoft and its partners deliver solutions that distributors need to manage every aspect of their businesses, from order entry and procurement to sophisticated inventory and shipment management. Microsoft Dynamics AX offers capabilities within the below areas ;

Streamline business operations

- Automate critical business processes, from order capture to inventory replenishment, and help reduce wasteful activities.
- Deliver real-time business intelligence and alerts to management and customers.
- Enable customer and vendor self-service through Web portals.

Improve supply chain and inventory management

- Multisite capabilities to enable your entire supply chain.
- Provide easy, real-time visibility into inventory, sales, purchasing, and financial information across multiple locations.
- Maintain accurate real-time inventory data and optimize layout, picking methods, and movement.
- Create accurate demand forecasts.

Enhance customer relationships

- Help ensure accurate and on-time delivery with powerful customer/supplier integration, planning tools, and company-wide inventory visibility.
- Respond rapidly to unique customer demands, such as specific packaging and shipping requirements.
- Integrated CRM capabilities to handle your customer interactions, bid management and marketing campaigns.